



SALES ENGINEER (M/F/X) Poland

Full time






neutral company car

permanent employment

INWATEC GmbH & Co. KG is a medium-sized, fast-growing company in the field of chemical water treatment that has made a name for itself in both large and medium-sized German/European industries through innovation, customer proximity and competence.

INWATEC is characterized by its employees, who make a crucial contribution to the success of the company. We act with passion and are constantly developing ourselves to develop innovations for and with our customers. We create an attractive workplace that is characterized by high-performing employees. We promote a sense of responsibility and further development and hope that you will help shape the future of INWATEC.

THIS IS WHAT YOU CAN EXPECT FROM US:

-  The focus is primarily on acquiring new customers and supporting existing customers and you are the first contact person on site.
-  You support our customers in implementing guidelines in their production concerning industrial water treatment (cooling, boiler and wastewater), e.g. by creating treatment and savings concepts.
-  A particular focus of your work is on sales of our chemicals and solutions for watertreatment incl. our monitoring systems, service and water treatment equipment
-  Using your knowledge, you will actively initiate new business opportunities for INWATEC. Through your on-site work, you will intensify customer loyalty and expand the customer base by implementing strategies and tactical plans to achieve sales goals.
-  By participating in seminars, conferences and specialist congresses, you expand your know-how and pass it on to colleagues in internal workshops and trainings.

EXPECTED TRAINING, KNOWLEDGE AND EXPERIENCE:

- 🌊 You have already gained several years of experience in technical sales and already know your way around the industry.
- 🌊 You have completed training in the natural sciences/technical field - specializing in chemistry, wastewater technology, biology or a comparable training course. (e.g. chemical laboratory technician, chemical technician, wastewater technology specialist, biology laboratory technician, etc.).
- 🌊 You can organize yourself well and organize and plan your assignments with customers independently.
- 🌊 Interdisciplinary work represents an attractive challenge for you and you are open to new and innovative solutions.
- 🌊 Your profile is rounded off by your strong communication skills at different decision-making levels and you are characterized by a convincing, confident personal appearance.
- 🌊 You have the ability to work from home, have a class B driving license and enjoy working in the field.
- 🌊 You are fluent in written and spoken Polish and English and no one can fool you when it comes to using MS Office.

WHAT YOU CAN LOOK FORWARD TO:

- 🌊 For your future at INWATEC, we offer you a job with a high degree of freedom, intensive training and ongoing training.
- 🌊 Our focus is on team-oriented work with permanent, secure employment.
- 🌊 You will receive an attractive basic salary and sales/profit sharing.
- 🌊 To work in the field, you will be provided with a neutral company car (also for private use) as well as a laptop and cell phone.
- 🌊 It is important to INWATEC to create a diverse working environment and promotes equal opportunities. All qualified applicants will be considered.



APPLY NOW!

If this job interests you, do not hesitate to apply and send your CV and motivation letter to jobs@inwatec.com