



APPLICATION MANAGER (M/W/X) Germany & Europe

Full time

Start immediatley

Permanent employment

Home Office & company car







INWATEC GmbH & Co. KG is a medium-sized, fast-growing company in the field of chemical water treatment that has made a name for itself in both large and medium-sized German/European industries through innovation, customer proximity and competence.

INWATEC is characterized by its employees, who make a crucial contribution to the success of the company. We act with passion and are constantly developing ourselves to develop innovations for and with our customers. We create an attractive workplace that is characterized by high-performing employees. We promote a sense of responsibility and further development and hope that you will help shape the future of INWATEC.






THIS IS WHAT YOU CAN EXPECT:

-  You will support our account managers (Germany and Europe) to sell our innovative innovative products from specialty chemicals to monitoring systems from INWATEC.
-  The focus is primarily on the European region: You will support our team in the acquisition of target customers and the creation of treatment and savings concepts for water-bearing systems (focus on cooling, boiler and waste water).
-  A particular focus of your work will be to apply and help shape our innovative products in the field of water treatment. You will support our team with colleagues from Sales, Marketing and Research and Development.
-  With your knowledge, you will actively initiate new business opportunities for INWATEC and you will be the first point of contact for the sales force in the event of technical queries.
-  You are also responsible for regularly preparing our colleagues in a training program developed by you. You are up to date on all topics and put together appropriate training programs.
-  You will attend seminars and further training courses and support the team at trade fairs in Germany and abroad.

EXPECTED TRAINING, KNOWLEDGE AND EXPERIENCE:

-  Your basis is a completed degree (Bachelor, Master) in the following natural sciences: Engineering, Chemistry, Biotechnology, Water Science, Biology or comparable training/studies with a very good degree.
-  You have already gained several years of sales experience in the field of industrial water treatment (focus on cooling and boiler water) and also have an excellent analytical approach.
-  Your profile is rounded off by your strong communication skills at different decision-making levels and you are characterized by a convincing, confident manner.
-  You have the ability to work 100% from home, have a class B driver's license and enjoy working in the field.
-  You have a good command of written and spoken English and no one can fool you with MS Office.
-  You live in one of our sales countries (DACH region, BeNeLux countries, Eastern Europe) and you are willing to support our sales teams on site (willingness to travel approx. 30-40%).

WHAT YOU CAN LOOK FORWARD TO:

-  For your future at INWATEC, we offer you a job with a high degree of freedom, intensive induction and ongoing training.
-  Our focus is on team-oriented work with permanent, secure employment.
-  You will receive an attractive basic salary with a performance-based bonus.
-  You will be provided with a neutral company car (also for private use) as well as a laptop and cell phone for field work.
-  INWATEC is committed to creating a diverse working environment and promotes equal opportunities. All qualified applicants will be considered.



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